

Ocean Rate Bulletin



Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 2000.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 2000. Source: PIERS, March 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: March 2000

Month\Year: 2.0 \ 4.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	50%	25%	26 Days ¹²	\$4,175								1134 pkgs	\$4,175
APL	50%	25%	24 Days										
COSCO	0%	25%											
Cho Yang	0%	25%	28 Days ¹⁰										

10 Transit time is based on departure from Norfolk, VA.

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: March 2000

Month\Year: 2.0 \ 8.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	100%	75%	26 Days	\$4,200 ¹	\$180 ¹								\$4,380
Evergreen	0%	25%	30 Days										

¹ Rate is per container

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Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: March 2000

Month\Year: 94.7 \ 342.9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	22%	15%	30 Days	\$3,950 ¹									\$3,950
Cho Yang	21%	15%	29 Days										
Hapag-Lloyd	18%	13%	29 Days	\$5.54			5%						\$6,596
Yang Ming	15%	18%	26 Days										
OOCL	7%	10%	27 Days ¹²	\$2,680 ¹	\$180 ¹		3%						\$2,940
Maersk-SeaLand	2%	8%	28 Days	\$4,200 ¹	\$180		3%			\$200			\$4,712

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: March 2000

Month\Year: 237.3 \ 677.3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	54%	55%	9 Days	\$4,400 ¹	\$62 ¹								\$4,380
Evergreen	46%	41%	12 Days										

¹ Rate is per container

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Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: March 2000

Month\Year: 120.3 \ 352.8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	47%	43%		\$4,400 ¹	\$62 ¹								\$4,462
Hapag-Lloyd	22%	28%											
Evergreen	22%	20%											
OOCL	5%	2%											
Hanjin	4%	9%		\$3,250 ¹									\$3,250

¹ Rate is per container

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Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: March 2000

Month\Year: 940.5 \ 2,496.8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	38%	39%	25 Days										
Maersk-SeaLand	26%	30%	41 Days	\$3,700 ¹	\$180 ¹		52%			\$300 ¹			\$6,260
NYK Line	14%	15%	18 Days										
APL	10%	5%											
OOCL	4%	4%	22 Days	\$2.92	\$9		52%					1134 pkgs	\$3,485
Mitsui OSK	4%	2%	22 Days										
Hapag-Lloyd	3%	2%	21 Days	\$3.35			52%					1134 pkgs	\$5,433
P&O Nedlloyd	1%	2%	18 Days	\$2.92	\$9		52%						\$4,713
Hyundai	1%	0%	23 Days	\$3.12	\$9		52%					1008 pkgs	\$4,916

¹ Rate is per container